

Nixon Williams Case Study

The Real Cats Pyjamas Ltd.

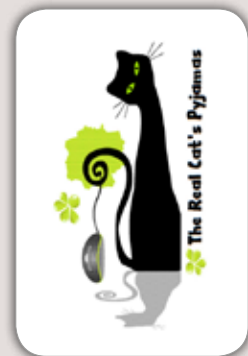
An accountant should be more than just a number cruncher. They should be a partner, a confidante, and a guide. At Nixon Williams we never forget that running your own business can be lonely, and so our aim is to work with our clients as a trusted advisor, always on hand to help you manage the financial side of your limited company as effortlessly as possible. And our clients tell us that we're doing a great job of meeting those aims!

Name: Julie Perrigo

Role: E-commerce Analyst/IT

Time contracting: 3 years

Location: Merseyside



What we do

When Julie made the decision to go contracting and was looking for an accountant, she researched a number of options and, as she puts it, "time and time again people recommended Nixon Williams'. Something which we were of course delighted to hear. "They are extremely easy to deal with and provide an excellent remote service," she confirms. "I thought it was going to be complicated having an accountant, but because contracting is Nixon Williams' specialism, I literally send them my monthly figures and everything else takes care of itself."

One of her main concerns initially was the whole process of setting up a limited company and getting VAT registered, as well as navigating some of the government processes, but she soon saw the benefit of working with a specialist. "Once you understand the government processes, doing your own accounts might seem like a tempting option. However, I see Nixon Williams as subject matter experts. If there are any government changes I am confident they are up to speed and can provide me with the best advice - which means I can focus on my business."

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Benefits for contractors

Having that confidence in your chosen accountancy firm is vital, as it allows you to focus on your client and their company, and on building your own business. As many of our clients have pointed out, they like the

simplicity of working with the Nixon Williams team and they enjoy the quality of the relationships that they develop, as Julie continues.

"I have an excellent relationship with my accountant, and whenever I have any queries or need anything doing, I always get a response within the day. I count on him for maintaining my accounts, but I'm confident he is an expert in his field, and will be able to resolve any concerns that I do have quickly and comprehensively."

Why choose to go contracting?

Julie made the decision to go contracting after being made redundant, as it was the best opportunity open to her at the time - but she has certainly never regretted that decision, as she explains, "I really like the higher level of income, coupled with a comparative lack of responsibility - I earn nearly twice as much as I did as an IT Manager, but without any of the hassle that goes with it."

"When I was employed I thought I had job security, but that turned out to be a myth, as I found out when I was made redundant! It took me less than three months to get my first contract, and because I doubled my earnings I am now able to put 50% away, so always have a three month contingency. I built up a network and I now move from company to company on recommendation. It's not as scary as you imagine as long as you are sensible - and thank you to Nixon Williams for making the financial side of things so simple!"

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Want to know more?

If you'd like to talk to Nixon Williams about your accountancy requirements, please get in touch today. Call **01253 362062** or email newbusiness@nixonwilliams.com and one of our friendly and helpful team will get straight back to you.